

THIS RATE SCHEDULE is made this \_\_\_\_ day of \_\_\_\_\_, 200\_\_ by and between THE MATHESON GROUP, INC., a Virginia Corporation with offices located at 205 Esplanade Place, Chesapeake, VA 23320 ("The Group"), and \_\_\_\_\_ with its principal place of business located at \_\_\_\_\_ ("Client").

This Rate Schedule shall be governed by the terms and conditions outlined in the Standard Consulting Agreement as per Section 2.1 of the Agreement dated \_\_\_\_\_.

**1.0 Objective(s)**

The primary objectives are to provide Client Business Communication Consulting and Professional Services for the purposes of:

- Reducing (voice/data) network costs;
- Developing strategic planning initiatives; and
- Improving communications network where warranted

**2.0 Hourly Rates**

Client hereby agrees to compensate The Group as follows:

**2.1 Standard Rate - \$\_\_\_\_/Hour**

The Standard Rate applies to but may not be limited to a) on site facilities audit, b) client meetings/conference calls, c) vendor meetings/conference calls, d) general analysis, e) fact finding/discovery, f) research, g) vendor management, h) billing review, i) general project management, j) RFP development, k) engineering review, l) configuration review, m) network design, n) multi vendor proposal comparative analysis, and o) traffic analysis, and p) travel.

**2.2 Overtime Rate**

Should client require The Group to perform services outside of normal business hours, Monday through Friday, 8 a.m. to 5 p.m. EST, a rate of one and a half times the applicable Standard Rate shall apply.

**2.3 Holiday Rate**

Should client require The Group to perform services on Sunday or TMG Holidays, a rate of two times the applicable Standard Rate shall apply.

<b>The Matheson Group, Inc.</b>
<b>By:</b>
<b>Name:</b>
<b>Title:</b>

<b>Client:</b>
<b>By:</b>
<b>Name:</b>
<b>Title:</b>